



HMSDC
Houston Minority Supplier
Development Council

Corporate America's leading connector to minority business growth.



Senator Miles
 District 13



Senator Alvarado
 District 6

BOARD OF DIRECTORS

CHAIRMAN
 James A. Brownrigg
 Turner Construction Company

VICE CHAIRMAN
 David Wilson
 Accenture

TREASURER
 Eileen Perillo
 Shell

SECRETARY
 Maxine Buckles
 Port Houston

Keith Davis
 Vaskey Media Group

Julie Diehl
 Alvarez & Marsal

Andy Icken
 City of Houston

Carla Kneipp
 CenterPoint Energy

Nadeem Mazhar
 Custom Technology Solutions

Paula Mendoza
 Possible Missions

Nannette Ray
 TNR Accounting & Management
 Consulting, LLC

Colin Stevenson
 ConocoPhillips

Troi Taylor
 Taylor Construction Management

Calvin Wright
 UT MD Anderson Cancer Center

PRESIDENT
 Ingrid M. Robinson
 Houston Minority Supplier
 Development Council

Three Riverway
 Suite 555
 Houston, TX 77056

P. 713.271.7805
 F. 281.624.4904

www.hmsdc.org
 info@hmsdc.org

Dear State Agency:

On behalf of Senate District 13 and my colleague Senator Carol Alvarado, I would like to invite you to participate in the Houston Minority Supplier Development Council (HMSDC's) virtual Procurement Spot Bid Fair which will be held in conjunction with Texas' largest minority business EXPO on September 28-29, 2022.

The demand for face-to-face business opportunity discussions continues to grow and is hailed as the best method to create meaningful and mutually beneficial dialogue between minority business enterprises (MBEs), Historically Underutilized Businesses (HUBs), and major corporations and government agencies from across the state.

As Senators representing some of Houston's most diverse communities, Senator Alvarado and I are requesting that your state agency join us as an EXPO exhibitor and participate in the spot bid fair to meet HUBs that can meet the procurement needs of state agencies, commissions, and educational institutions. The HMSDC will provide us with periodic updates on the agencies that have purchased booths and will be participating in this important HUB event.

To register for an EXPO government booth and acknowledge participation in the Spot Bid Fair, go to our EXPO Website at expo.hmsdc.org.

Spot Bid Fair Information:

- Post open bids of no less than \$1,000 to the EXPO Spot Bid Portal by September 14
- Participate as an exhibitor over two days for \$650 (advance payment secures discounted price of \$500)

Two Key Benefits:

- Identification of HUBs with a proven track record to save you far more than the cost of your EXPO booth participation; and
- Evidence to taxpayers of your commitment to meeting and exceeding statewide HUB goals.

We hope that you will sign up today for the discounted price offered to state agencies. Should you have any questions, please call 713-271-7805 ext. 103 for more details. Thank you in advance for your support and participation in EXPO. We look forward to your participation!

Sincerely,

Senator Borris L. Miles
 District 13