



HMSDC
Houston Minority Supplier
Development Council

Corporate America's leading connector to minority business growth.



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District 13



Senator Alvarado
District 6

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Dear State Agency:

The Houston Minority Supplier Development Council (HMSDC) in conjunction with State Senators Borris Miles and Carol Alvarado would like to invite you to participate in HMSDC's virtual Procurement Spot Bid Fair which will be held in conjunction with our Business EXPO on November 18 & 19, 2020.

Every year, the HMSDC brings hundreds of business leaders from across the region together for the largest minority business trade-fair in Texas. Although EXPO will be held virtually for the first time in its 30+ year history, it continues to grow in attendance and is hailed as the best in creating meaningful and mutually beneficial dialogue between minority business enterprises (MBEs), Historically Underutilized Businesses (HUBs), and major corporations and government agencies from across the state.

As Senators representing some of Houston's most diverse communities, Senators Miles and Alvarado are requesting that your state agency join us as an EXPO exhibitor and participate in the spot bid fair to meet HUBs that can meet the procurement needs of state agencies, commissions and educational institutions. We have been asked to provide the Senators with periodic updates on the agencies that have purchased booths and will be participating in this important HUB event.

To register for an EXPO government booth and acknowledge participation in the Spot Bid Fair, click [here](#) or go to our EXPO Website at expo.hmsdc.org.

Spot Bid Fair Information:

- Post open bids of no less than \$1,000 to the EXPO Spot Bid Portal by November 13th
- Participate in information sessions on November 19th

Two Key Benefits:

- Identification of HUBs with a proven track record to save you far more than the cost of your EXPO booth participation; and
- Evidence to taxpayers of your commitment to meeting and exceeding statewide HUB goals.

We hope that you will sign up today for the discounted price offered to state agencies. Should you have any questions, please call HMSDC directly at 713-271-7805 for more details. Thank you in advance for your support and participation in EXPO. We look forward to your participation!

Sincerely,

Ingrid Robinson
President