



## November 29<sup>th</sup> Coaching Corner Categories

Please submit the questionnaire by email no later than **Friday, November 17, 2017**, to confirm your participation in Coaching Corner. You can be coached in several areas; however, a questionnaire must be completed for each slot.

### #1 Human Resource Consulting

- Human Resources Development
- Organizational Development
- Understand HR Principles
- Application of HR Principles and Concepts

### #2 Marketing Consultant

- Develop your brand
- Transform business through effective branding
- Create successful marketing strategies
- Strategic Planning

### #3 Technology Consulting

- IT—Infrastructure
- IT—Strategies
- IT—Processes & Systems

### #4 Conflict Management

- Change & Conflict Management
- Labor Disputes
- Mergers & Acquisitions

### #5 Leadership Coaching

- Transforming negative attitudes into positive production
- Inspire team to accept personal responsibility
- Create an outcome-focused culture
- Instill enthusiasm in the environment

### #6 CPA's & Attorney's Consulting

- Tax Strategies and Accounting Systems
- Legal Structure
- Steps To Mediation
- Mergers & Acquisitions

### #7 Performance Improvement Coach

- Achieve peak performance
- Focus on career progression
- Specializes in Upward Mobility
- Problem Solving
- Avoiding Burnout / Stress Release

### #8 Business Behavior Coach

- Sharpen the team's collaboration skills
- Action planning for behavioral change in the workplace
- Identify and change weaknesses
- Improve communication skills, verbal & written

### #9 Management Coaching

- Driving accountability, decisions & actions
- Define project scope, methodologies & project plans

### #10 Sales Coaching

- Develop strategies to optimize account revenue and sales objectives
- Create customized incentives to improve account performance and market share
- Prepare product presentations for existing and potential clients
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